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## TRAINING WORKSHOPS

### Quick Links

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### Course Information

**Date:** 29 & 30 April 2009  
**Time:** 9am to 5pm  
**Venue:** Concorde Hotel, Orchard  
**Fee:** S\$2,200 NETT

**Register and pay S\$1800 (NETT) before 10th April 09 to qualify for the Early Bird Discounts.**

**[Click here for registration form](#)**

For more information, please contact Jaslyn @ 9228 7171 or [enquiry@cbsgroup.com.sg](mailto:enquiry@cbsgroup.com.sg)

Registration is on a 1st come 1st serve basis. Register early to avoid disappointment. **[Click here for registration form](#)**

## 2 Day Analysing Criminal Behavior Master Class (A Practical Approach)

Better understanding of the criminal state of mind and behavior is essential and critical to cope with the phenomenon of crime. Law enforcement agencies should gain sufficient information and be acquainted with the offender's acts and motives, and with the culture of delinquency. The idea is to be able to see the world through the eyes of the offenders. What drive them for their unlawful activity? What deters them from breaking the law? How do they think about handling with the law enforcement agents? Those questions and others will be discussed in a professional seminar given by an expert criminologist and senior law enforcement agent. The main objective of the seminar is to improve the understanding about the criminal behavior and the ways to cope with it from the criminal investigator's point of view. The seminar will provide efficient tools and knowledge to law enforcement agents who combat with offenders by investigations and interrogations. The 2 Day Master Class include multidisciplinary materials: Criminology, Penology, Victimology, Criminal Justice and Psychology with practical aspects which can be easily and successfully implement in the field, and mainly in the questioning room.

## Course Outline

### Criminal development

To cope effectively with crime requires understanding the roots of it. Criminologists offer us a lot of theories, according to biological, psychological, and sociological approaches. Practical aspects will be taken from each approach to explain the creation and the growth of crime in general and organized crime in particular. Examples of modern methods to combat organized crime will be presented.

### Deterrence and law enforcement - the Penology aspects

One of the major issues in Criminology is "what works"? How can crime prevention be achieved? Is there any effective deterrence from the law enforcement? The Penology distinguishes between two categories of offenders: the expressive and the instrumental (lucrative) motivated. The facts that will be presented in the seminar will indicate that while the law enforcement agencies' activities can reduce the crime rate for instrumental purposes, their

influence upon the expressive offences is insignificant.

Deterrence doctrines will be examined in the class through the eyes of the current modern policing.

### **Victims and victimizing - the Victimology approach and Psychological issues:**

There is no crime prevention and it is impossible to combat with crime without creating constructive interactions with victims. Victimology offers us tools to improve our abilities in that aspect. In some cases victims are reluctant to complain, or testify against their victimizers. In some other cases they even lie to the authorities on the real circumstances of their victimizations. How should we handle with those situations? What is the interaction between the victim and the victimizer? In that scenario, how does the offender neutralize his own conscience? How can we adapt this neutralization to obtain a confession from the suspect and what benefits can the victim gain from his confession?

### **Criminal Profiling:**

The profiler doesn't come instead of the investigator or to replace him. On the contrary, he should be with a lot of experience from the field and not only a scholar from the academic world. In this lecture the audience will find out the functions of the profiler, mainly to reduce the number of suspects in serial crimes situation, and to assist to the interrogator how to obtain a confession from the suspect. As a demonstration to the essence of the Criminal Profiling, a contingency profile on religious terror will be presented. Contingency profiling in serial crimes helps to identify the offender from the crime scene.

### **Introduction to Questioning and Interrogations: The concepts and process:**

The major aspects about Questioning and Interrogations will be studied. Among others, it would include: objectives of the process; the persons who are involved in it, and their characters and motives (Victim, Witness, Complainant, and Suspect). Special focus will be on the confessor characteristics and the type who doesn't confess, and the techniques to encourage them to confess.

### **The PEACE Model:**

The PEACE model is the "road map" of the interrogation process, including: Preparation & Planning, Engagement & Explanation, Account, Closure, and Evaluation. In the class, the audience will be familiarized with the main topics of the process, and would gain understanding about the role of each actor, their MO and the interaction between them.

### **Doctrines: the Reid 9 Steps of Interrogation:**

The Reid Technique is a method of Interrogation adopted in many law enforcements agencies all over the world since 1947. Using the method, the interrogator increases the chances to get a full confession from the suspect. In the class the audience will learn the 9 steps with a lot of examples from the lecturer's personal experience. The 9 steps are: 1: Direct Positive Confrontation. 2: Theme Development. 3: Stopping Denials. 4: Overcoming Objections. 5: Getting the Suspect's Attention. 6: Handling Suspect's passive mood. 7: Presenting an alternative question. 8: The "break". 9: The confession. During the lesson, simulations will be used in order to increase the assimilation of the process.

### **Strategies to fail the interrogation, from the offender's point of view:**

The police investigator is not the only one who has to improve his skills and profession. Even the offenders, mainly the recidivists and those belonging to criminal groups, educate themselves to improve their preference and their abilities to resist and to fail the interrogation. We shall study their strategies and tactics to develop our own. The audience will be invited to advice on realistic or hypothetic situations that they may have to meet with and be challenge with strategies to fail the interrogation.

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## **A Must Attend for**

The seminar is especially suitable for law enforcement agents, including detectives, investigators, and prosecutors; and for other officials who work in the framework of investigations and interviewing such as customs, secret service, and intelligence. The seminar is appropriate also to people which work in the private sector like private detectives, and for scholars and researches in criminology and behavioral science.

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## About the Instructor

**COMMANDER (Ret.) ABRAHAM (AVI) DAWIDOWICZ** served in the Israeli Police from 1977 to 2008 in variety of intelligence and investigations positions. His last positions were: Head of the Investigations Arm in the National Investigations Unit for International Organized Crime; Head of the Inspection Unit (Internal Auditor); Head of the Investigations Section in the National Headquarter.

He is a lecturer at the Criminology Department in Bar-Ilan University, and delivers courses on Questioning and Interrogations; and on Criminal Profiling. **COMMANDER (Ret.) ABRAHAM (AVI) DAWIDOWICZ** has a Master's degree in Criminology with "Magna Cum Laude". He participated in a course on "Homicide Investigations", at the Southern Police Institute, University of Louisville, Kentucky, U.S.

During the last two decades he published many articles about delinquency and social deviance and law enforcement, and gave lectures in Israel and abroad

## EXPERIENCE

### 2007 TO PRESENT Bar-Ilan University Ramat Gan, Israel

- Lecturer in the Criminology Department, Presenting Courses on:
- Questioning and Interrogation Techniques and
- Criminal Profiling

### 2000 TO 2006 Bar-Ilan University Ramat Gan, Israel

- Adviser and Co-ordinator in the Profiling Studies Program
- Helped to develop the new profiling studies program in Israel and brought it into compliance with modern professional standards.

### 2006 TO 2007 Israeli police The National Investigations Unit for International Organized Crime

- Head of the Investigations Department.
- Supervised in excess of 60 investigators.
- Responsible for complicated and sensitive investigations including organized crime, white-collar crimes and public corruption.
- Conducted many investigations against public figures (and learned how to survive in that delicate area).

### 2003 TO 2006 Israeli Police Deputy Commissioner's Office

- Head of the Inspection Unit.
- Conducted Internal auditing on all activities and management of the Israeli Police organization.
- Reviewed and brought the internal auditing system of the organization into compliance with modern professional standards.

### 1998 TO 2003 Israeli Police National Headquarter

- Head of the Investigations Section.
- Responsible for maintaining guidelines and supervising the investigative units in the organization.
- Supervised an intergovernmental commission to stop trafficking in human beings.

- Presented seminars in that area in many countries abroad. (Brazil, Ukraine, Holland, USA).

#### 1995 TO 1998 Israeli Police The National Unit for Serious Crimes Investigations

- Head of the Squad for International Investigations
- Conducted many international investigations in association with foreign law enforcement agencies.
- Supervised the investigations of Nazi crimes.

#### 1977 TO 1995 Israeli Police

- Held numerous intelligence and investigative positions as the primary investigator, from the rank of Master Sergeant to Chief Superintendent.

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## TRAINING WORKSHOPS

### This Issue

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- » **Introduction to Questioning and Interrogations:**
- » **Course Methodology**
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- » **About Your Speaker**

### Course Information

**Date:** 18<sup>th</sup>, 19<sup>th</sup> & 20<sup>th</sup> November 2009 (Wed-Fri)  
**Time:** 9am to 5pm  
**Venue:** Concorde Hotel, Orchard (Formerly Le Meridien Hotel)  
**Fee:** S\$2100(NETT)  
**Early Bird Fee:** S\$1800 (NETT) before 30<sup>th</sup> Oct 2009

Registration is on a 1st come 1st serve basis. Register early to avoid disappointment. **Click here for registration form**

For more information, please contact [leelyn@92287471](mailto:leelyn@92287471) or

## 3 Day Practical Workshop on Advanced Investigative Techniques

The objectives of the course are to provide to the Law Enforcement Officers and security and investigative professionals practical and professional knowledge, and to advance their skills in interrogations and in investigations administrative work (investigations staff duties).

### Course Outline

- Investigation management and supervision
- Reviewing and directing investigations
- Planning and directing field operations
- Pre and post enforcement action and investigations
- Evidential requirement in an investigation
- Criminal Profiling
- Preliminary methods in conducting investigation against suspicious offenses.
- The art of interrogation and persuasion using psychological methods
- The techniques in identifying, collecting and gathering evidence
- The technique and skill in getting an admission or confession
- Operational Debriefing and Learning Lessons
- Operation Order (Exercise)
- Criminal Profiling (Exercise)
- Practical exercises

**Introduction to Questioning and Interrogations: The concepts and process**  
 In this class, the major aspects about Questioning and Interrogations will be studied.

Among others, it would include: objectives of the process; the persons who are involved in it, and their characters and motives (Victim, Witness, Complainant, and Suspect). Special focus will be on the confessor characteristics and the type who doesn't confess, and the techniques to encourage them to confess.

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### **The PEACE Model**

The PEACE model is the "road map" of the interrogation process, including: Preparation & Planning, Engagement & Explanation, Account, Closure, and Evaluation. In the class, the officers will be familiarized with the main topics of the process, and would gain understanding about the role of each actor, their MO and the interaction between them.

### **The Reid 9 Steps of Interrogation**

The Reid Technique is a method of Interrogation adopted in many law enforcements agencies all over the world since 1947. Using the method, the interrogator increases the chances to get a full confession from the suspect. In the class the audience will learn the 9 steps with a lot of examples from the lecturer's personal experience. The 9 steps are:

1. Direct Positive Confrontation.
2. Theme Development.
3. Stopping Denials.
4. Overcoming Objections.
5. Getting the Suspect's Attention.
6. Handling Suspect's passive mood.
7. Presenting an alternative question.
8. The "break".
9. The confession.

During the lesson, simulations (role-playing) will be used in order to increase the assimilation of the process.

### **Criminal Profiling**

The profiler doesn't come instead of the investigator or to replace him. On the contrary, he should be with a lot of experience from the field and not only a scholar from the academic world. In this lecture the audience will find out the functions of the profiler, mainly to reduce the number of suspects in serial crimes situation, and to assist to the interrogator how to obtain a confession from the suspect. As a demonstration to the essence of the Criminal Profiling, a contingency profile on religious terror will be presented. Contingency profiling in serial crimes helps to identify the offender from the crime scene. In addition, the officers will be taught how to prepare a specific (individual) profile by practical exercise.

### **Strategies to defeat the interrogation, from the offender's point of view**

The police investigator is not the only one who has to improve his skills and profession. Even the offenders, mainly the recidivists and those belonging to criminal groups, educate themselves to improve their preferment and their abilities to resist and to fail the interrogation. We shall study their strategies and tactics to develop our own. The audience will be invited to advice on realistic or hypothetical situations that they may have to meet with and be challenge with strategies to fail the interrogation.

### **Planning and directing field operations**

In this class the officers will study the process of planning a field operation based on the objective of their investigation. Who, what, command and control and logistics; and they will exercise with the preparation of operation order.

### **The techniques in identifying, collecting and gathering evidence**

To gain a conviction it is essential that the investigating agency gather sufficient legally admissible evidence to convince the judge or jury that the suspect is guilty. Police departments are often reasonably certain that a particular individual is responsible for a crime but may remain unable to establish guilt by legally admissible evidence. In order to secure the necessary evidence, the police employ a variety of powers and procedures for collecting and gathering evidence. In this class the methods and procedures will be discussed and presented.

General review of the Forensic identification, including Product identification and Human identification, will be delivering in this class as well.

### **Operational debriefing and learning lessons**

Operational debriefing is conducted to provide the opportunity to review the application and suitability of a facility's procedures and staff responses to a particular incident with a view to systems improvement and/or prevention of recurrence. It provides all employees who were directly or indirectly involved in a critical incident or traumatic event, the opportunity to discuss the incident, to identify those issues that worked well, and identify any deficiencies in how the incident was responded to or managed and to make recommendations to improve response and management of such an incident or event in the future. In the class will learn a method how to prepare and conduct an operational debriefing and how to follow up after the implementation of the lessons.

### **Investigations management and supervision**

The objective of this lecture is to provide to the officers in-depth knowledge about Investigations management and supervision tools like:

- Balanced Scorecard: Vision, strategic objectives and measures.
- CompStat: (COMPUter STATistics) is an accountability process, including a multilayered dynamic approach to crime reduction, quality of life improvement, and personnel and resource management.
- Means of Inspection: Internal Check, Internal Control and Internal Audit.

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### Course Methodology

The course will be delivered by lectures with presentations, case studies and examples from the lecturer experience, simulations (role-playing) and exercises as described in the course outline.

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### Must Attend

#### Public sector

The seminar is especially suitable for law enforcement agents, including detectives, investigators, and prosecutors; and for other officials who work in the framework of investigations and interviewing such as customs, secret service, and intelligence.

#### Private sector

The seminar is appropriate also to people which work in the private sector like private detectives, security and investigation managers, professional in fraud prevention departments and for scholars and researches in criminology and behavioral science.

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### About Your Speaker

Commander (ret.) Abraham (Avi) Dawidowicz served in the Israeli Police from 1977 to 2008 in variety of intelligence and investigations positions. His Last positions were: Head of the Investigations Arm in the National Investigations Unit for International Organized Crime; Head of the Inspection Unit (Internal Auditor); Head of the Investigations Section in the National Headquarters. He is a lecturer at the Criminology Department of Bar-Ilan University, and delivers courses on Questioning and Interrogations; and on Criminal Profiling.

Commander (ret.) Abraham (Avi) Dawidowicz has a Master's degree in Criminology graduating "Magna Cum Laude". He participated in a course on "Homicide Investigations", at the Southern Police Institute, University of Louisville, in Louisville, Kentucky, U.S. During the last two decades he published numerous articles on delinquency, social deviance and law enforcement, and lectured in Israel and abroad.

#### 2000 to Present - Bar-Ilan University, Ramat Gan, Israel

Adviser and Coordinator in the Profiling Studies Program in the Criminology Department and Lecturer, presenting Courses on:

- Questioning and Interrogation Techniques
- Criminal Profiling

#### 2006 to 2007 - Israeli Police

The National Investigations Unit for International Organized Crime, Head of the Investigations Department

- Supervised in excess of 60 investigators.
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